BIR DUNYA COMPANY PROFILE



















INTERNATIONAL MULTIMODAL TRANSPORT SERVICES





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WHO WE ARE



Since its establishment in 2009, Bir Dunya company has quickly become a market leader within its industry.



Based on its own technical and technological capacities and managed by the state-of-the-art information technology, our company opens up possibilities for well-organized freight movement in the region and assumes overall responsibility for solutions of the most difficult logistic situations.

At Bir Dunya Company each customer is our partner and friend. Our culture implies exceeding our customers' expectations and offering opportunities for our employees to be promoted. Our offices are convenient, well organized and arranged in accordance with our quality standards. It is a simple philosophy that works - we will do all we can to protect our culture. We contribute to economic growth and prosperity of Turkmenistan and actively participate in social activities of our country.

OUR PHILOSOPHY, VISION & MISSION



We strongly believe that pursuing all of these goals is in our interest and in the interest of all of our stakeholders: customers, employees, investors and the planet as a whole. We add value to people's interaction with us, whether with excellent services or products, by engaging our employees and nurturing their talents, or by being a solid, long-term investment on the stock market.



Our vision emphasizes that we want to be The Logistics Company for the World. This extends beyond our unique ability to offer a wide range of logistics solutions, encompassing everything from warehousing, to customs brokerage, to freight forwarding — to mention just a few areas in which we are active. Our vision stresses that we want to be the logistics provider people turn to — their first choice not only for all their shipping needs, but also as an employee or investor.



We are deeply groud of the contribution we can make in our daily work.-Everything that is moved from one place to another needs the aid of logistics — but behind this simple truth one finds millions of stories. As the logistics company we form the backbone of trade, ensuring that needs to be delivered, gets delivered.

OUR CERTIFICATES



The Union of Industrialists and Entrepreneurs of Turkmenistan (UIET) is a social organization, unites industrialists and entrepreneurs, aimed to express and protect the rights and legitimate interests of its members, promote the development of entrepreneurship in Turkmenistan. "Bir Dunya" is a member of UIET and that is an honorary membership for US.



"Bir Dunya" is guided by the ISO 9001: 2015 "Quality Management System" (QMS) standard since 2014. QMS applies to transportation and forwarding services: international transportation and freight forwarding by different modes of transport (road, sea, rail and air) for **SGS** all directions.



The Chamber of Commerce and Industry of Turkmenistan (CCIE) is a social-economic organization, unites enterprises, organizations, entrepreneurs and their associations, aimed to express and protect their interests, promote the development of the national economy, commercial and economic, scientific and technological relations with other countries.



International Federation of Freight Forwarders Associations (FIATA) -International Federation of Freight Forwarders Associations is a nongovernmental organization, representing 40,000 forwarding and logistics companies, where works from 8 to 10 million people in 150 countries. "Bir Dunya" is member of FIATA since 2009.



The International Road Transport Union (IRU) is a worldwide organization, involves with the problems of road transportation in 68 countries on 4 continents of the world. The IRU protects the interests of the entire industry as a whole, regardless of whether it is passenger or freight forwarding and represents the interests of all transportations operators – buses, taxis and trucks carriers.



The European Flexible Intermediate Bulk Container Association (EFIB-**EFIBCA** CA) represents the interests of FIBC manufacturers, distributors and material suppliers. "Bir Dunya" is member of EFIBCA since 2018.



ICA (ICA) - International Cotton Association is a trading association and an arbitration authority and operates on a non-profit basis in the cotton trade. We are the part of the global cotton association since 2011.

CSR

Safety at the Workplace

"Bir Dunya" has an ongoing commitment to workplace safety. We believe that the health and safety of our people, suppliers, and customers is essential to our long term success. To help our people do this consistently and effectively, we have implemented policies, procedures, practices and training that empower everyone to work safely, prevent accidents, and be accountable for outcomes.



Staff Training

"Bir Dunya" has maintained a strong focus over the last decade on supporting our people with a learning and development program as part of our commitment to continually improving services to all clients as well as supporting our staff with their personal development.



"Bir Dunya" is a business based on people and our aim is to provide continual training to allow our staff to grow and develop as we continue to strengthen our position as an organisation of excellence.

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HEALTH & SAFETY MEASURES



Employee health and safety is a part of who we are and what we do. "Bir Dunya" encourages all employees to share in the Company's commitment to health and safety.

At "Bir Dunya", the idea of operating safely comes naturally to our teams of dedicated employees and managers. We all learn from our very first day on the job that "Bir Dunya" is a place that cares for its people, pays attention to the details, places a premium on process improvement and does not cut corners.

The entrepreneurial spirit of our organization rests on a foundation of trust, namely, that each employee can rest assured that the total commitment to our people includes a commitment to their well being.

ROAD FREIGHT



Our comprehensive overland transportation services meet both domestic and international needs with door-to-door tariffs and full tracking capability. We offer not only tracking, but also real time status reports, loading and unloading in warehouses, customs duties and document management.

"Bir Dunya" – Fast and Affordable Service:

- General cargo both palletized and non-palletized;
- Confirmed and highly reliable door-to-door leadtimes;
- Daily frequencies between major business centers;
- Security: from pick-up to delivery;
- Dedication: responsibility is our overall mind-set;
- Flexibility: "only pay for what you use";
- Coverage: all across the Caspian Sea pool, the Black sea pool, Persian Gulf etc. with reliable lead times.
- Less than truck load road network services with regular scheduled departures;
- Network covers China, India, Iran, Eastern Europe and CIS countries;
- Continuously expanding network.

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OUR FLEET of VEHICLES



We have a modern fleet of truck trailers. Our trailers have the following dimensions: length 13.60m (+4m), width 2.50m, 2.75m. Load capacity from 50ton to 80ton. Trailers can be loaded by 26 industrial pallets or 33 Euro pallets.

For better safety of your cargo, we have ensured that each trailer has a sufficient number of internal fixturing points. Own technical servicing.

We give preference to a high-level maintenance of our vehicles and equipment. That is why we have a workshop at our base, located at Ruhabat district, Ashgabad city, where maintenance and repair work is carried out.

Our fleet of vehicles consist of following trucking facilities:

Special trucks are used to transport cargo by road. Bir Dunya uses its own truck fleet and partners with transport companies. Cooperation with latter helps meet required delivery terms for any cargo type, ensure the safety of goods, and optimize costs. Vehicles include closed all-metal trucks, tented trucks, refrigerators, low-tonnage trucks, rolling stock, and semitrailers of various cubic capacity, among others. The wide capabilities of the truck fleet allows the carriage of goods of any volume, from one pallet to multi-tonnage batches. Bir Dunya specialists develop both monomodal and multimodal shipping arrangements using air, sea, rail and road transport.



AIR FREIGHT

Our experienced staff organize global international air cargo shipping for a wide range of cargoes including perishables and dangerous goods. We select optimal routes based on your individual needs. Our agreements with international airlines and airport cargo terminals help us provide industry-leading services at competitive prices for every stage of the transport process. Transportation of cargo by air remains in great demand due to fast delivery times, broad geographical reach, and minimal fraud risks. Bir Dunya helps its clients enjoy all the advantages of air freight shipping. Our employees analyze clients' needs and cargo characteristics, identify ideal shipping routes, and estimate cargo airfreight costs. Bir Dunya organizes the transportation of any goods in strict conformity with agreed timeframes and shipment destination. Thanks to close cooperation with international airlines we offer a flexible pricing policy and maintain a high level of service quality.

For any type of cargo, there is at least one type of modern aircraft capable of taking it on board. The air transportation of dangerous goods, however, can cause damage to aircraft or accompanying cargoes and requires special treatment. To ensure the safety of cargo, special regulatory documents regarding the crew and aircraft have been developed. These documents classify cargo and regulate the terms of its transportation, including cargo marking, packaging, immobilizing, and securing. Perishables, some chemical materials, and oversized goods are allowed for transportation in compliance with air cargo shipping regulations. Certain substances are not allowed to be shipped by air. The International Civil Aviation Organization (ICAO) prohibits taking on board some types of corrosive, toxic and flammable substances. Bir Dunya closely follows changes in the international legal regulation of airfreight and provides secure and fast delivery based on the characteristics of each specific cargo.

SEA FREIGHT

With our broad range of sea freight products covering different equipment types and consolidation services, we ensure that your cargo will reach the right place, at the right time, in a cost-efficient way. We work with a wide range of ocean carriers covering major carrier alliances with planned space protection from every major container port in the world to ensure delivery reliability. Naturally, our expertise also includes focused and professional handling of all conventional cargo transportation.

"Bir Dunya" implies:

- Customized buyers' or shipper's consolidation;
- Single and multi-country consolidation;
- Bundling of products from various manufacturers into dedicated FCL containers;
- Cost efficiency through optimization of customer's supply chain.

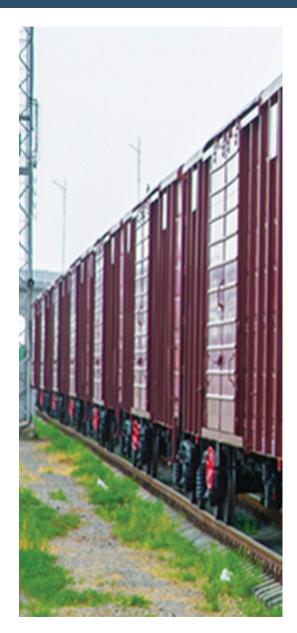
Our Company maintains long - term contractual relationships and partnerships with shipping lines and vessel-owning companies. Bir Dunya offers to customersshipping and forwarding services related to sea freight in ports of Turkmenistan (Turkmenbashi, Bekdash, Akarem, Cheleken), Bandar Anzali, Neka, Amirabad and Nowshahr in the Caspian Sea, Kazakhstan and Russia.





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RAIL FREIGHT



"Bir Dunya" Rail Freight is the best choice when you need to move sin- gle wagons, wagon groups or complete trains. "Bir Dunya" can move your goods by rail from siding to siding as well as entire train composition.

The right rolling stock is available for every type of freight: low-bed wagons for heavy or bulky goods; sliding-wall, high-capacity wagons or open flat- cars for large consignments; tank wagons for liquid products; silo wagons for granular products.

Value-added services include truck transfer from terminal to train and vice versa, transportation of chemicals with special safety precautions.

Benefits Include:

- High level of expertise that will help to speed up the process and provide you with knowledgeable and tested options customized for your business;
- Outstanding quality and reliability to ensure timely arrival of your consignment in good condition;
- Wide choice of transport equipment to ensure flexibility and options you might need to meet your customers' requests.

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MULTIMODAL TRANSPORT

The advantage of both Intermodal and Multimodal Transport is to provide the most efficient combination of multiple transport modes, optimizing lead times, reducing inventory costs and keeping the level of freight costs under control. This combination results in increased environmental sustainability reducing the transportation carbon footprint.

Full-Container-Load (FCL) Rail Multimodal Service:

- Single containers, wagon groups and block train movements;
- Economic and environmentally friendly;
- Reliable transit times;
- Cost-efficient.

Less-than-Container-Load (LCL) Rail Multimodal Service:

- Reliable and pre-defined scheduled departures and capacities;
- Flexible, fast and secure;
- Environmentally friendly and efficient.

International Direct Distribution Solutions:

- Intercontinental Transportation capabilities combined with comprehensive ground distribution network;
- Helps to shorten your delivery times to market;
- Helps to cut your supply chain costs;
- Direct distribution service;
- Elimination of the need for immediate warehousing;
- End-to-end transparency.

DOOR-TO-DOOR SERVICES



"Door-to-door delivery" mainly known as ("door-to-door") – is a cargo transportation from shipper's warehouse to consignee's warehouse, with all related services. Generally, given type of delivery is multimodal, as you have to deliver the goods by sea, rail, aircraft, and transport to warehouse by road. Transportation company undertakes all responsibilities refer delivery: you have dealings with customs authorities, documentations, and human aspects. In this case there is no necessity for customer to arrange every step of delivery, and at the same times know where from the customer there is no need to personally organize every stage of delivery, but he has a clear concept on what stage the shipment is. The additional advantage of door to door delivery is that the customer pays just for one service – "delivery door to door", and not for a set of small services, which totally will cost much more.

Door-to-door delivery services include:

- delivery goods from the shipper's to the port or to the airport;
- loading of goods customs clearance and obtaining the permits;
- freight forwarding;
- delivery goods to consignee's warehouse;
- execution of all requires documents during the route.

MOVING SERVICES

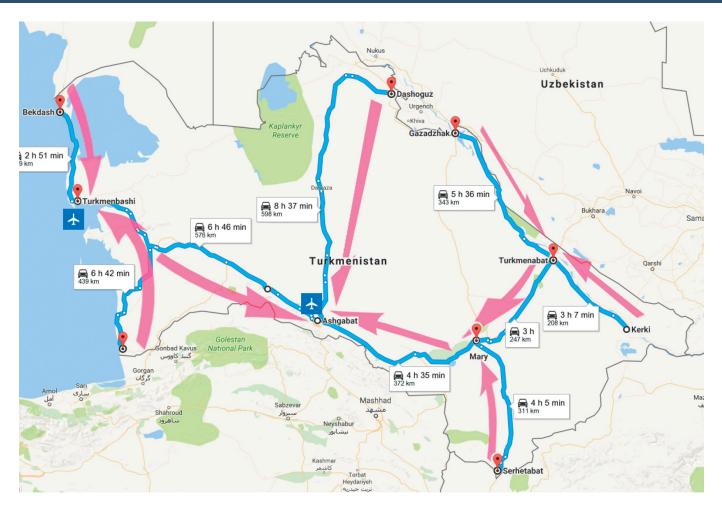


This service is new in Turkmenistan and we regard our professional team as pioneers in this sector. Since many foreign companies enter the market, movement of personnel and personal items has dramatically risen.

What we do best is that we pack your items with at most care, in your offices, at your convenient time. We travel around not only in the capital of Ashgabat, but also pick items from difficult to reach locations such as oilrigs and on-site offices in the Karakum desert. We attach equal importance to our customers in countryside and in Ashgabat. We see no difference between our deliveries for embassy personnel in the capital, and oilrig technicians in the desert.

We plan the route as reliable and direct as possible and deliver the items to the destination airport meeting all customs requirements. We are aware of the critical importance of each shipment we receive.

LOCAL RELOCATION



- Pre-pack survey
- Provision of packing boxes
- Packaging materials
- Labor force for packing services
- Dismantling of furniture, A/C units, blinds, shelves
- Loading at the residence
- Delivery to new residence / our warehouse
- Offloading at the residence / warehouse
- Storage and Cargo handling at warehouse

- Loading at the warehouse for further delivery to residence
- Transportation from warehouse to residence
- Offloading at the residence
- Installation of furniture, A/C units, blinds, shelves
- Putting up pictures, map and clocks
- Carpentry services
- Furniture placement services
- Debris Removal

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INTERNATIONAL RELOCATION



- Pre-pack survey
- Provision of packing boxes
- Packaging materials
- Labor force for packing services
- Loading at the residence
- Delivery to our warehouse
- Offloading at the warehouse
- Storage and Cargo handling
- Loading at the warehouse for delivery to Port or Container Yard
- Transportation from warehouse to Port or Container Yard
- Offloading and Cargo handling at the Port or Container Yard
- Export customs formalities/Customs Clearance at Ashgabat
- Organization of International Airfreight
- Provision of 20'/40' Containers FCL/ LCL, tented truck FTL/LTL
- Provision of transport vehicles for loading cargo/container

- City entry permits for truck
- Issuing CMR, Telex Release or B/L, Load Permit
- Organization of International Auto freight
- Terminal (Port) handling charge and Transit Customs formalities (in the port);
- Transshipment of the cargo into sea containers
- Tracing report
- Preparation of all kind of relevant documentations
- Import customs clearance at POD
- Container haulage
- Labor force for loading/offloading/ transport to residence/unpacking/ furniture assembling and placement services
- Debris Removal

CUSTOMS SERVICES



Turkmenistan is rich in natural resources and a producer of agricultural products. On the other hand, Turkmenistan remains one of the most intensive importers of manufactured, processed, ready-to-use products of other industries, such as electronics, mechanical equipment and foreign foodstuff and beverages. As such, efficiency in import-export transportation on land, by sea and air, as well as quick customs clearance are vital for end users at both sides.

At "Bir Dunya", we place equal importance on supply chain as a whole. Distribution of work related to trading is not only transportation and storage of commodities as you would expect, but various processes, such ascustoms clearance, documentation, regulatory procedures and banking. Our clients can rely on us with all of these issues. Customs clearance service is certainly one of the strongest aspects of our work.

"Bir Dunya" is well-known for rendering to our clients effective solutions for customs clearance. Our customs clearance personnel and on-field agents are jointly engaged in round-the-clock customs clearance activities. There is really no fixed schedule, as goods arrive to the customs designated areas all the time.





WAREHOUSING and DISTRIBUTION



By understanding your issues and anticipating your business and logis- tics needs, "Bir Dunya" experts provide vigorous solutions that will attach value to your business.

Whatever industry sector you operate in, "Bir Dunya" provides dedicated and shared warehousing and distribution operations to ensure that you can keep your service promise to your customers worldwide.

"Bir Dunya" possesses the industry and logistics expertise enabling you to adapt quickly to your changing business needs. Our expertise covers all areas, from specifying and sourcing real estate, solutions design, project management and process improvement to recruitment and training.

All our dedicated solutions are bespoken to your individual needs, but also beneficial from "Bir Dunya" scale as they are combined with our local knowledge and expertise.





CONTRACT LOGISTICS



Our teams are experts in freight logistics and can figure out the most efficient, cost-effective way to ship your products, whether it be by truck, train, boat, or a combination of the three. Our contract logistics is second to none and matches high benchmark criteria.

When our experts take a load, they move the load. It doesn't matter how difficult it becomes or what issues arise, your shipment will get there. Other freight brokers will often bail if they decide the load is too hard to cover, but we make it happen, even if we lose money.

"Bir Dunya" is committed to its customers from start to finish. We don't have different people to handle each step of the process, we have managers who contact you, find a responsible driver with the proper equipment, schedule the pickup, take care of any special arrangements such as an escort service for oversized loads, check in with the driver during transit, and ensure the load is delivered in a safe and timely manner.

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AFTER SALES CONSULTING



Our target is to provide complex services for all our clients: To provide qualified and on time freight delivery means an ability to provide an integrated, single-source logistics solution from the point of manufacture through delivery to the final customer.

You apply to "Bir Dunya" and we will carry out all aspects of freight delivery which includes:

- Range of services provide benefits across the entire supply chain;
- Preparation of all necessary documents for delivery;
- Getting permissions for delivery;
- Allotment of specialized techniques;
- Concurrence of transportation;
- Providing of all stevedoring works;
- Providing specialized technical assets.

CUSTOMIZED LOGISTICS of COTTON







Cotton is the most important crop of Turkmen agriculture, it is a significant article of the country's exports, and is the raw material for dozens of modern enterprises of the textile industry of the country. Being one of the largest producers of cotton fiber, Turkmenistan annually processes over one million tons of raw cotton at 36 plants located in all regions of the country and exports more than 200,000 tons of various cotton products. The character of transportation in Turkmenistan is primarily connected with the large distances between logistics centers, our company has for many years successfully mastered all tasks related to road, rail and sea transportation for more than 10 years, starting from the timely provision of its own fleet vehicles, and vehicles of our international partners and ending with non-standard schemes and modes of transportation. The main points for transshipment of cotton are ports: Jebel Aly, UAE; Mersin, Turkey; Potty, Georgia; Riga, Latvia; Ilyichevsk, Ukraine. Also, we have the exclusive right to transship cotton in the ports of Russia - Ust-Luga and Novorossiysk. Successfully carrying out transportations of cotton for its customers for many years, our company also provides services to determine the quality of cotton fiber, the extensive experience of the company's employees allows in a short time, to choose cotton fiber of a certain quality and in the required quantities.

The company, having in its arsenal the necessary equipment, can conduct laboratory research and monitor the quality and quantity of the fiber being shipped. In our own laboratory, we determine such qualitative indicators of cotton fiber as grade, color and length, in addition, if necessary, we determine on a special equipment such a measure as micronaire (MIC). Laboratory research is carried out by specialists certified by the Gdynia Cotton Association (GCO), one of the oldest schools in Europe. Exchange auctions and negotiations between exporters and consumers of Turkmen "white gold" are regularly held in Ashgabat.

Cotton products or cotton-fiber, lint, uluk, yarn, textiles are sold at the auctions of the state commodity and raw materials exchange of Turkmenistan. Our company is ready to represent your interests at the auction, to monitor prices and provide daily information about the transactions that are taking place, as well as to carry out transactions for the purchase of the products you are interested in, in accordance with your wishes.

Experienced employees of our company will help customers to choose the best logistics schemes and organize quality and quantity control directly during loading in the warehouse, making 100% weighing and classification of cotton, having in its arsenal own loading equipment and customs clearance of cargo, according to the mode of transport used, including phytosanitary certificate and certificates of origin and quality of international standards. The qualitative work of the company's employees allows to save considerable funds of its customers, which undoubtedly affects the cost of transportation and storage. As cotton fiber is an inflammable cargo, the company is particularly careful to observe the rules of loading, transportation and storage of cargo. Constant trainings and high professionalism of employees allow to avoid situations that can negatively affect the image of the company. Our task is to preserve the image of the company through quality service.

Therefor we would like you to offer our large range services connected with loading of cotton from Turkmenistan as below mentioned:

- Preliminary Sampling of Cotton;
- Preliminary and Final Classification (before loading and during loading process);
- Loading of wagon/trucks;
- Weighting of Cotton;
- Customs clearance;
- Providing with Origin Certificate;
- Communication with State Government Organizations.

Certificate of Membership 2018

This is to certify that:

Bir Dunya

is a member of the International Cotton Association and, as such, is committed to the principles of safe trading that the Association champions.

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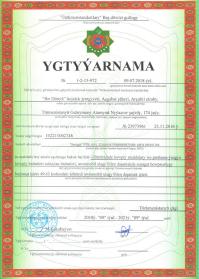
CUSTOMIZED LOGISTICS of SULFUR



Extraction and export of sulfur is one of the main Turkmen petrochemical industry's activities and the capacity of work exceeds 500,000 tons per annum. Turkmenistan strives to maintain the highest level of workers' safety and the security of facilities in Lebap and Mary regions. The country partners and works with Chinese government backed companies in this industry and has been successful in both plants in Samandepe and Yoloten.

"Bir Dunya"'s goal in this industry is safe and efficient transportation of sulfur by road, rail, inland waterway, or ocean-going marine vessel via Bandar Abbas port. We mainly transport sulfur to China and other Far East Asia countries where agriculture is the main source of employment.

Sulfur is a critical plant nutrient in agriculture and remains as a key ingredient in sustainable urban development. Countries such as India and China have advanced significantly in agriculture over the last couple of decades and their crop yields have risen dramatically. Having said that, although China has become sufficient, or nearly so in nitrogen and phosphorus production, it still looks overseas and Turkmenistan in particular to imports to satisfy its potassium requirements and is now recognizing just how important sulfur as a fertilizer can be. We are happy to partner with Petrochina in this field and proudly provide all aspects of transportation services to our clients.



TURKMENBASHY PORT SERVICES

Turkmenbashi port was found in late 1896 and is located at the east coast of the Caspian Sea. It is an important sea gate that connects a number of geopolitically routes in the region and serves as the main trading gate for Turkmenistan.

The country's main export/import cargo, transit cargo from neighbor countries, oil and oil products from Turkmenbashi complex, industrial and building equipment

from overseas are all transported through Turkmenbashi port. The port is fully equipped with necessary cranes and meets all international standards. The main freight movement transported routes are: Turkmenbashi port – ports Astrakhan and Olya (Russian Federation); Turkmenbashi port – port Baku (Azerbaijan); Turkmenbashi port – ports Enzeli, Nowshahr, Amirabad (Iran); Turkmenbashi port – port Aktau (Kazakhstan).

"Bir Dunya" with years of experience under its belt, plays an important role at this sea port of Turkmenbashi. Our strategically located office within the port itself, and experienced brokers and custom clearance agents makes us easy to reach for our clients and very responsive to all unexpected situations. We have provided brokerage services with vessels and exporters/importers for the last 15 years and are proud to be regarded as one of the key service providers at this port.





INDUSTRIAL PROJECT TRANSPORTATION

Project Forwarding and Out-of-Gauge Transportation

You can rely on "Bir Dunya" to get your shipment, irrespective of size, to the right location at the right time, regardless if it is a parcel to a neighboring country or a 1,000-ton module, to a remote location across the globe. It is with the latter that "Bir Dunya" Industrial Projects can help.

With safe, compliant and reliable management of project logistics, oversized cargo and heavy-lift "Bir Dunya" Industrial Projects includes global multi-supplier projects, from pickup through consolidation and delivery to fabrication facilities and final project jobsites.

The scope of work typically covers:

- Logistics management of large-scale projects;
- Out-of-gauge and heavy-lift cargo;
- Load / offload supervision;
- Feasibility studies and risk management;
- Remote locations logistics and route surveys;
- Engineering support;
- Export packaging & crating;
- Import customs clearance;
- End-to-end logistics visibility.



OVERSIZED CARGO

With the steady development of the country's economy, FDI and large investment projects have become the benchmark in Turkmenistan and therefore, there is an increase in number of special shipments into the country. These shipments vary in size, weight and specific nature of carriage; and each of these shipments, in turn, require individual solutions. Successful delivery of such shipments is vital for the country since Turkmenistan has been actively improving its power engineering and infrastructure.

"Bir Dunya" specializes with its fit-for-purpose fleet and experienced personnel in handling oversized cargo including non-standard large and heavy pieces of cargo. We can manage transportation of electric transformers, wind turbines and power plant components.

The scope of work typically involves:

- Logistics management of ordinary oversized cargo such as steel structures;
- Expertise in special oversized cargo;
- Heavy lifts transportation various types of tanks;
- Heavy compact lifts generators, turbines;
- Transportation of long pieces used in civil engineering projects.



SUPPLY CHAIN MANAGEMENT





At Expeditors, before we design a custom solution for your supply chain, we listen. We want to gain a comprehensive understanding of your supply chain to see where challenges and opportunities exist. Only then will we put our more than 10 years of logistics experience to work on a custom design that does more than just deliver the goods: it also gives you an important advantage in a competitive marketplace. In addition, supply chain solutions from Expeditors deliver worldclass performance, address threats head-on, tighten your grip on inventory, increase visibility throughout the supply chain, and open cross-functional communications for more efficient management and accountability.

DESIGN & OPTIMIZATION

Transform your supply chain for superior performance and a competitive edge. Ever-changing market conditions and strategies require supply chain designs to be flexible. Expeditors' logistics engineers take it one step further with sophisticated modeling, optimization, simulation, and data analysis tools all integrated into a supply chain design that provides a competitive advantage. To further meet the complex challenges of today's global marketplace and our clients' specific needs, we've established our own project methodology called Supply Chain Project Lifecycle (SCPL). Proven successful on more than 500 projects, SCPL helps our clients make informed, data-based decisions that keep supply chains cost effective and efficient.

ORDER MANAGEMENT

It's all about the details - and we're good at details. Supply chains are filled with twists, turns, and surprises. Expeditors' order management professionals pay keen attention to the details at every point in the supply chain to ensure seamless service from door to door. From global sourcing and transportation to customs and distribution, Expeditors brings order and product-level visibility throughout the supply chain, along with key milestone management to help you track order status.

We also follow trends and capture timely and accurate performance data so that we can optimize loads, make real-time improvements, and increase efficiency. Our goal is to ensure that you have the right quantity of the right product in the right place at the right time, at the least amount of overall cost.

Additional order management services:

- Cargo and supplier management;
- Proactive management and optimization of orders;
- **RISK MANAGEMENT**

Customized solutions to control and reduce risk. In a world that is unpredictable and perilous, supply chain risk is unavoidable. Effectively managing risk is a critical part of the global supply chain process and our Risk Management professionals specialize in helping customers understand and address vulnerabilities through customized solutions based on their unique requirements.

Expeditors' Risk Management team specializes in marine cargo insurance, claims, security, and the limits of liability with carriers around the world. Trained in both logistics and insurance, their knowledge of the industry is underscored by a comprehensive understanding of how cargo moves. This combination of knowledge and skills makes Expeditors uniquely qualified to educate and protect our customers from damaged cargo, theft and security breaches, wherever their goods are being shipped.

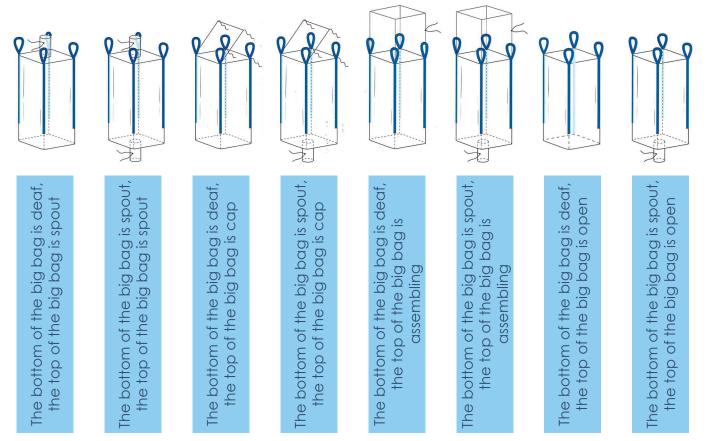
- Agile transportation and routing options;
- Document creation and management tools.



BIG-BAG PRODUCTION



Big bag - "internationally" is a common name for flexible intermediate bulk containers. Company "Bir Dunya" produces four-sling big bags (fibc), with the capacity 1 ton and 1,5 tn. Depending on the loading and offloading method, as well as the planning use of vehicles and machinery for their lifting and transportation, we manufacture: standart big bag, heat resistant big bag, 1&2 loop big bag, ect.



All containers have passed the strength tests with the assignation of factor of safety 5:1. This coefficient shows, how many times big bag can exceed its capacity.

Four-sling big bags can be manufactured to fit the needs of any production; you can add a number of slings, to modify the big-bags with additional elements. Marking on your logo 1,2,3- colored, full colored, etc.

Advantages of using big bags

Big bags or as they are also called, flexible intermediate bulk containers, are ones of modern large-capacity packaging type for transporting and temporarily storage of various granular materials.

Containers are effectively used in various industries, such as construction, agricultural, chemical, metallurgical, food.

It is possible to transport bulk products of various fractions, both fine and coarse, as well as various lump materials.



Heat resistant big bag

Standart big bag

1 & 2 loop big bag



AGRICULTURE PRODUCTS TRANSPORTATION







Turkmenistan's agriculture has always been one of its key industries that drove economy. Turkmenistan is well known for its high quality cotton and textile products. Transportation of cotton and other fibrous goods is considered one of our main transportation businesses. This kind of transportation is carried out only by specialized transport facilities in accordance with the regulations in force.

"Bir Dunya" is greatly experienced on transportation of both raw cotton and processed cotton. Based on long-term experience in this area our company is firm to declare on its irreproachable capacities to carry out cotton delivery to any directions and in any volumes.

We buy brand new trucks and trailers and turn over our fleet every 3 years, which means more reliable equipment that translates to less downtime and higher on-time percentage.

Our key benefits:

- Hands-on experience with local public entities;
- Proficient handling of all export documents;
- Timely pick up of goods and correct application of packaging;
- Reduction of logistics costs via our warehouses network;
- Reduction of risk via our insurance policy;
- Reduction of CO2 emissions (Euro 4/Euro 5 Trucks), etc.

FOOD & DRINK HUMANITARIAN CARGO

AID

"Bir Dunya" offers integrated supply chain solutions via its network of strategically located partners across the CIS and Gulf region. As a market leader of this region, we provide cost-effective, high quality, consolidated hilled transport & distribution of Food and Drinks to Turkmenistan.

Thanks to our specialists in this field and hands-on experience, every day we help our food and beverage customers to solve the supply and delivery challenges unique to daily staples like fresh meat.

Disasters hit the poorest the hardest. They often live in areas that are prone to recurring hazards, such as floods or droughts. They are also the ones who are bound to lose their homes, jobs and farmland when fleeing from acts of war. Often they do not have anything or anyone to fall back on.

Disasters destroy investments of years and hamper further development. Therefore, the most effective response to humanitarian crisis demands linking relief, rehabilitation and development.



From product pickup through delivery, "Bir Dunya" provides:

- Temperature controlled supply chain;
- JIT methodology for all food products:
- Efficient warehouse and fleet coordination:
- Detailed performance monitoring
- and troubleshooting;
- Real-time status of all projects
- through our GPS systems.

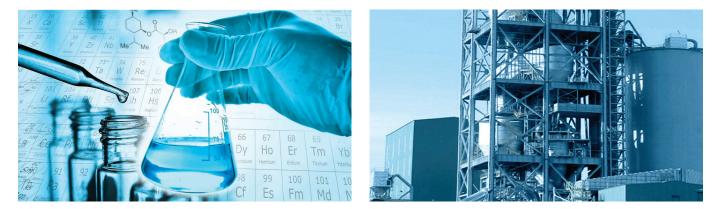


Bir Dunya believes that humanitarian interventions should, as soon as possible, include efforts to help affected people rebuild homes and livelihoods, and develop the capacity of local communities to re- cover if a new disaster occurs. With this approach, which we have coined 'resilient recovery', we enable the most vulnerable people in hazard-prone areas to build resilience and self-reliance.

CHEMICAL PRODUCTS TRANSPORTATION

We understand the unique requirements of chemical shipments. Maximum control of your processes and costs. Visibility at every step. A clearer view of your shipments and fast, up-to-date information you can rely on. To ensure your cargo is safe and secure.

We are chemical specialists. A recognized leader in global logistics and transportation management services to the chemical industry. A partner with a proven track record. The right industry expertise, extensive global reach and exceptional capabilities. And a commitment to providing exceptional value.



One-stop solution for the movement of your cargo from plant to final destination. A resource with a strong reputation, compliance history and safety ratings within the chemical industry. Staff experienced in hazardous management, responsive and thorough at every stage.

- Over 10 years of service to the international Chemical industry;
- Warehousing where you need it, to the most exacting specifications;
- Our staff trained in movement and storage of Chemical shipments;
- Safety, security and environmental awareness in the Chemical supply chain;
- Solutions to meet current and future sustainability goals;
- Minimizing environmental risk and maximizing safety and performance;
- Expedited response protocols to mitigate incident impact.

TEM CERTIFIC

OIL & GAS PRODUCTS TRANSPORTATION

Petrochemical industry is one of the main fields of the local economy in Turkmenistan with rich reserves in Lebap and Mary velayats (regions). "Bir Dunya" provides integrated logistics solutions in this industry, combining technical know-how on handling and transportation of sulphur.

"Bir Dunya" has a wide experience in storage such materials and operations control at the container terminal in Turkmenistan and neighboring countries. Turkmenistan has huge reserves of oil and gas. The main exporters of oil and gas production are China, Iran, Russia and CIS. As one of the leading freight forwarding company "Bir Dunya" successfully operates on the market dangerous goods transportation and offers transportation services to the regions of Central Asia and Kazakhstan, the Caspian sea, the Persian Gulf and other countries.

Our goal is to provide logistics solutions in the context of materials purchasing, managerial of packaging lines, warehouses and transportation of materials to different destinations in East Asia and Europe as per the highest international standards.

"Bir Dunya" is a SGS certified company that follows all H&S standards.

> BIRDUNYA logistics for peace

> > PMC

PROJECT LOGISTICS

Our experienced logistics consulting team can give your supply chain the attention it deserves, tailoring our approach to your unique situation.

"Bir Dunya" can act as your trusted 3PL partner so that you can move forward with confidence. We have the experience and the know-how to provide the guidance and information you need – in a way that's easy for you to understand and implement.



Process evaluation

We'll thoroughly analyze your supply chain, helping you identify areas that need work and showing you how to improve your efficiency.

Cost analysis

We'll analyze your inbound and outbound freight costs to determine if you are overspending. (This usually leads to a process evaluation, too!)

As we've grown, we've helped our customers grow their businesses using our hands-on experience in logistics. "Bir Dunya" is more than logistics – we're truly a partner in making your business the best it can be.

BIR DUNYA | 39

CONSTRUCTION GOODS TRANSPORTATION



The construction industry of Turkmenistan has been booming since early 2000-s. The emergence of first high-rise residential buildings across the capital city of Ashgabat and technologically advanced factories across Turkmenistan gave new momentum to construction industry meaning increased demand for logistics. Most of the country's construction industry is supplied with materials from Europe, Turkey, the Persian Gulf and China. As a single point of contact, we manage the whole supply chain through our vast network overseas, strong management procedures and reliable fleet.

Our process delivers leadership, strategy, talent, data, engineering, and technology that provide our clients with an optimized solution focused on cost, service, business intelligence, and efficiency. Our key benefits:

- Reliable and effective coordination with vendors/ suppliers. JIT technique for loading, delivering and unloading;
- Reduction of logistics costs via our network of warehouses;
- Reduction of risk via our insurance policy;
- Reduction of CO₂ emissions (Euro 4/Euro 5 Trucks);
- Detailed performance monitoring and troubleshooting.







HAZARDOUS CARGO



Dangerous and hazardous goods require special attention and handling procedures, therefore, a transportation company carrying these goods must have vast experience and knowledge in working with this type of goods. Turkmenistan is rich in petrochemicals and consequently demand for logistics of these goods is always on the rise. We are here to find the right solutions for your order.

Failure to comply may result in clearance delays, subsequent storage, and further treatment upon arrival, re-export or even destruction. Our services are compulsory for delivery of hazardous goods:

- Drawing up authorizing documents of freight;
- Drawing up a quality certificate;
- Drawing up a quarantine certificate;
- Carrying out all required inspections;
- Stevedore works;
- Drawing up other necessary freight accompanying documents.

DRY GRANULAR BULK

Our many years of experience in transporting a variety of dry bulk products have allowed us to develop efficient and cost-effective solutions for your business.

Dry bulk products include a variety of raw and manufactured materials. Consistency of these products ranges from very fine material that flows similar to liquid, such as cement or flyash, to coarse material, such as sand. Product diversity of this magnitude makes it critical to have a transportation provider with an extensive knowledge of these various products.



In addition, we are also equipped to provide truck to rail solutions through strategically located trans load facilities. We can assist you with complementary services such as bulk warehousing, mobile storage, bagging, and blending processes to give you with a one-stop solution for your transportation needs.

Dry Bulk Products:

- Cement
- Fertilizer
- Gypsum
- Lime

- Roofing Granules
- Salt
- Sand

You can rely on our dedicated team of truck drivers, loaders, mechanics and tank washers because every "Bir Dunya" employee goes through product specific training to ensure that we can meet our customer's exact needs. At "Bir Dunya", we strive to help you expand your business and deliver your product safely and on time – every time.

MEDICAL EQUIPMENT TRANSPORTATION



Medical equipment and pharmaceuticals is an important industry for Turkmenistan as the country has been steadily upgrading its medical centers and hospitals for decades. In partnership with experienced multinational companies, the country has restructured its medical system and increased the number of beds for patients with chronic diseases.

"Bir Dunya" plays an important role in these new exciting and important developments in the country and actively participates in all relevant biddings for transportation of medical equipment. We understand how important the product quality and timely chain management of these projects are in the healthcare industry.

Our goal is to help our customers to be on top of their projects and to be equipped with proper medical products at the right time as per schedule. We optimize efficiency in management and delivery operations, enabling to deliver the best service to our customers while decreasing operational costs.

Our key benefits:

- Correct management of supply chain congestion;
- Optimization of medical equipment logistics network;
- Proficient handling of all import and customs documents;
- Reduction of time and manpower required in ordering, tracking and delivering products;
- Correctly managed warehousing services for medical products;
- Real time status report on each shipment;
- On time troubleshooting.

TEXTILE PRODUCTS TRANSPORTATION

A variety of textile products are manufactured in Turkmenistan, like jeans, terry towels, bed clothing. There are a lot of countries where you can see Turkmenistan textiles: satin of different sizes and colors, denim and jeans, Turkmen carpets of wool and natural silk, goods with the brand "Made in Turkmenistan".

From 70 to 80% of the country's textile production is exported to European Union, USA, Canada, Russia, China, Turkey, Hungary, Ukraine, Baltic states and many other countries.

Company "Bir Dunya" provides transportation services of textile and textile products. Our company offers freight forwarding services to delivery various types of textile products: textile raw materials, semi-finished products, ready-made products, etc.

We provide any type of textile products transportation through air, sea container freight and road freight.

We integrate our years of experience with our experienced team and offer follow up, clearance, transportation of the goods, to the producers and exporters in our country with the best prices available in a highly competitive textile transportation and clearance.







OUR CLIENTS

We are a universal company able to provide qualified freight delivery in different directions. It is our daily work. We operate in the territory of Turkmenistan, the Region of Central Asia, The Caspian sea pool, Persian Gulf and others.

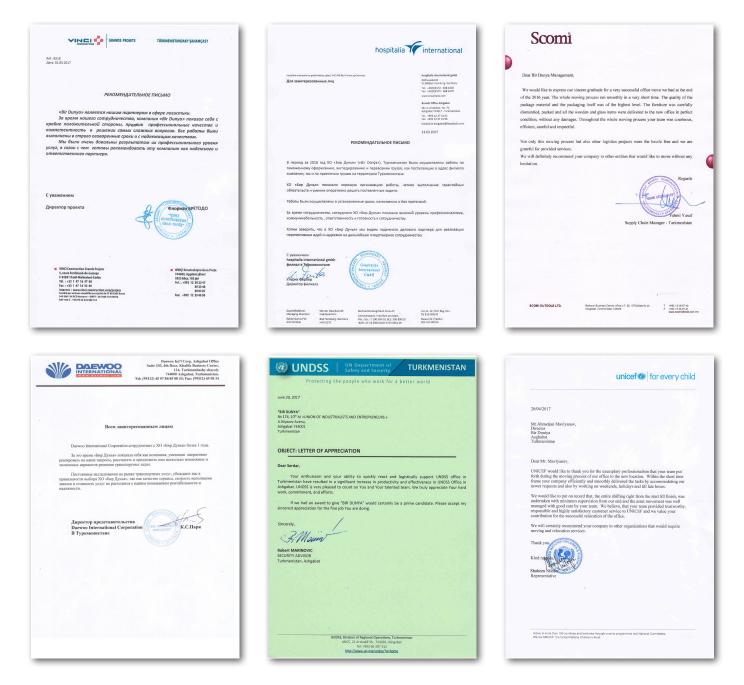
We help Turkmen and Foreign companies to deliver tons of different cargoes to different parts of the world. Our service is done fast, safely and on time. Our customers are located in different countries and each of them is special. They produce lively important goods for people. With many of them we have long-term effective cooperation.



OUR REFERENCE LETTERS

To our many customers, thank you for your business and loyalty!

Happy customers are vital to our success, as are customer testimonials and referrals.



CONTACT DETAILS

HEAD OFFICE

#174, «Unioin of Industrialists and Enterpreneurs» 10th level, A.Niyazov avenue, Ashgabat 744001, Turkmenistan.

+993-12-210725 +993-12-210729

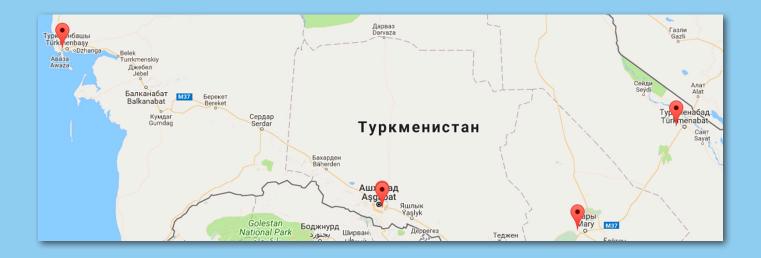


FACTORY

Polipropilen big-bags production factory industrial zone, Bereketli street, block 15, Ak-Bugday, Ahal region, Turkmenistan.



+993-12-210725 +993-12-210729



Nº174, Union of Industrialists and Entrepreneurs 10th level, A.Niyazov avenue Ashgabat 744000, Turkmenistan Tel.: +993-12-210725 Fax: +993-12-210729 Email: info@birdunya.com Web: www.birdunya.com



INTERNATIONAL MULTIMODAL TRANSPORT SERVICES



